

Technical/Commercial Information Required

(A) Revenue Gap:

- i) At para 1.5 of Executive Summary, the revenue gap for FY 2007-08 has been indicated at Rs.242.23 crore whereas at table-1, the revenue gap has been worked out at Rs.240.6 crore. This discrepancy may be sorted out.
- ii) The licensee has requested to bridge the revenue gap through combination of grant/subsidy on the State Govt., reduction in bulk supply tariff and/or increase in retail supply tariff in an appropriate manner whereas the proposed tariff schedule effective from 1st April, 2007, the licensee proposes no changes in the existing tariff schedule except in demand charges of Rs.200/KVA in place of Rs.50/KVA for consumer having contract demand of 70 KVA and above under industrial (Medium)and GP category . Hence the above statement is contradictory and may be clarified.

(B) Metering:

The licensee at para 2.4 (page 16) as stated that it has completed 100% feeder metering and subsequently completed the consumer metering whereas at para 4.1 (page 21), WESCO has stated that the growth in irrigation categories has been estimated to be around 16.7% as the licensee is proposing to install meters for all lift irrigation consumer during 2007-08 and statement is contradictory and may be ascertained.

(C) Sale Forecast:

Regarding the expected growth of consumption and demand in respect of Large Industries, Power Intensive Industries, Mini Steel, Heavy Industry and Rly. Traction in HT and EHT category, the Licensee is required to furnish information in the enclosed table (Appendix I & II)

- (D) SMD:** WESCO has estimated average SMD for FY 2007-08 at 950 MVA for computation of power purchase cost. The details of such assumption may be furnished.

(E) Billing determinants:

- (i) It is observed from the billing determinants formats in respect of domestic category revenue billed per unit, revenue realized per unit and collection efficiency for both urban and rural category for the first half of FY 2006-07 is much less than that for the FY 2005-06 indicating a declined trend of performance. The reason for the same may be explained. Further, the collection efficiency in respect of urban and rural consumers is around 52% and 50%

respectively for the first half of FY 2006-07. The reason for such low collection efficiency may be given.

Billing And Realisation (Format – T-2 Domestic)

FY-2005-06

Category	Billing (p/kwh)	Realization (p/kwh)	Collection Efficiency (%)
Urban	194.1	116.2	59.8
Rural	180.1	107.1	59.6
Overall	187.3	111.9	59.7

FY-2006-07 (April-Sept)

Category	Billing (p/kwh)	Realization (p/kwh)	Collection Efficiency (%)
Urban	189.3	99.5	52.6
Rural	168.4	84.3	50.0
Overall	178.8	91.8	51.4

- (ii) In billing determinant for Domestic, General Purpose (LT), LT Industrial (s) supply and Irrigation category consumers, minimum fixed charge (revenue billed) has been indicated whereas revenue realized has not been shown. Basis of such billing may be indicated.
- (iii) In performance format P-13 (Metering report) for the quarter ending September, 2006, there appears a number of un-metered consumers (in LT-domestic, GP, LT industrial (S) supply and irrigation) both at the beginning and at the end of the 2nd quarter of FY 2006-07, whereas in the billing determinants format billing in respect of un-metered supply both urban and rural has been shown as nil. These discrepancies may be sorted out.
- (F) Actual figures for the FY 2005-06 and FY 2006-07 (first six months) on account of the followings may be quantified category wise.
 - a) Number of three phase consumers availing the relief due to TOD tariff and MU on which TOD relief has been obtained.
 - b) Revenue relief due to improvement of power factor by HT & EHT consumers:
- (G) Revenue receipt for the FY 2005-06 and FY 2006-07 (first six months) on account of the following penalties may be quantified category wise
 - a) Over drawal penalty.
 - b) Power factor penalty.
 - c) Delayed payment surcharge.
 - d) Meter rent voltage wise at EHT/ HT/LT- 3 phase and LT single phase consumers.

- (H) Steps taken to record simultaneous maximum demand of the company has not been furnished. The same may be clarified.
- (I) Actual consumption between 50% to 60% and separately above 60% in respect of HT/EHT consumers for the FY 2005-06 and first six months to the current financial year may be supplied.
- (J) Format T6- Data pertaining to 1st 6 months of FY 2006-07 may be furnished.
- (K) **Tariff Rationalisation Measures:**
WESCO at para 5.1 of its application has proposed that for consumer having CD of 70 KVA and above under HT Industrial (Medium Industry) and HT GP tariff, demand charges for Rs.200/KVA may be applicable instead of Rs.50/KW, whereas this proposed enhanced demand charges has not been taken into account while calculating the expected revenue from proposed tariff (Format T8). Hence, licensee may specify the no. of consumers, their contract demand, anticipated consumption and financial impact on the proposed tariff for these categories for FY 2007-08.
- (L) **Finance:**
1. The revenue gap submitted by the licensee in Table -1 amounts of Rs. 240.64 crore (page-4) is not in agreement with Form F-13. This needs to be clarified.
 2. As against APDRP, an expenditure of Rs.54.31 crore (Form F.2) has been proposed for the FY 2007-08. The work-wise achievement upto November 2006 may be quantified in physical & financial term justifying the proposed capital investment.
 3. The licensee is proposing to incur an expenditure of Rs.75.00 crore under Rajiv Gandhi Gramin Viduyt Yojana (RGGVY) for the FY 2007-08. The details of work including the authorities of approval to be under taken has not been furnished. This may be complied with.
 4. WESCO purposes to incur an expenditure of Rs. 28.15 crore towards repair & maintenance for the FY 2007-08. The detailed break-up of expenditure for past two year i.e. 2004-05 & 2005-06 along with the actual expenditure up to November 2006 may be furnished, justifying the proposed O & M expenditure.
 5. Additional information as no. of employees inducted during 2005-06, & to be inducted during 2006-07 & 2007-08 along with detailed calculation of the financial impact on ARR may be given. Further saving due to retirement may be quantified.
 6. Up-to-date status of actuarial valuation of terminal benefit as directed by the Commission has not been submitted. The same may be furnished.